

DETAILED TRAINING SCHEDULE

OWNER DEVELOPER PROGRAM III – 4th December' 18 | Mumbai

The evolving real estate sector in India requires exceptional leaders who can successfully drive their businesses to the forefront. It has become essential for leaders to simultaneously look inwards to create a culture of transparency and excellence while identifying key emerging trends and developing a competitive edge. Building an organization that represents efficiency, quality, resilience, innovation and is futuristic in its outlook, has become imperative in real estate today.

The Real Estate Management Institute- REMI, now brings the third edition of the popular Owner Developer Program (ODP III), a unique initiative that focuses on building key skill sets among current and emerging leaders in real estate. ODP III through its dynamic curriculum and intensive format centers on some key themes that impact the real estate sector today.

The program aims to get each participant ready to garner that competitive edge to become the leader their peers will look up to.



OWNER DEVELOPER PROGRAM (ODP III)- MUMBAI

Day 1

| Sr. No. | Topic Name | Time |
|---------------------|---|----------------------------|
| 1 | Market Trends in Real Estate | 10:00 AM – 11:15 AM |
| 2 | Capital Raising and REITs | 11:30 AM – 01:00 PM |
| Lunch Break | | 01:00 PM – 02:00 PM |
| 3 | Cashflow Management and Managing Your Liabilities | 02:00 PM – 4:00 PM |
| Tea Break | | 4:00 PM – 4:15 PM |
| 4 | Structuring Your Approach to Land Acquisition | 04:15 PM – 5:30 PM |
| End Of Day 1 | | |

Day 2

| Sr. No. | Topic Name | Time |
|---|--|----------------------------|
| 1 | Creating a 'Culture of Transparency' | 10:00 AM – 10:45 AM |
| 2 | Transparency as a Brand Differentiator | 10:45 AM – 11:30 AM |
| Tea Break | | 11:30 AM – 11:45 AM |
| 3 | Structure Your Organization towards Compliance | 11:45 AM – 1:00 PM |
| Lunch Break | | 1:00 PM – 2:00 PM |
| 4 | Operational Excellence Part 1: Process Enhancement and Management of Your Organization | 2:00 PM – 3:00 PM |
| Tea Break | | 3:00 PM – 3:15 PM |
| 5 | Operational Excellence Part 2: Effective Project Planning and Delivery (including Townships) | 3:15 PM – 4:00 PM |
| 6 | Case Study Discussion | 4:00 PM – 5:30 PM |
| *Pre-reading applicable for the afternoon sessions | | |
| End Of Day 2 | | |

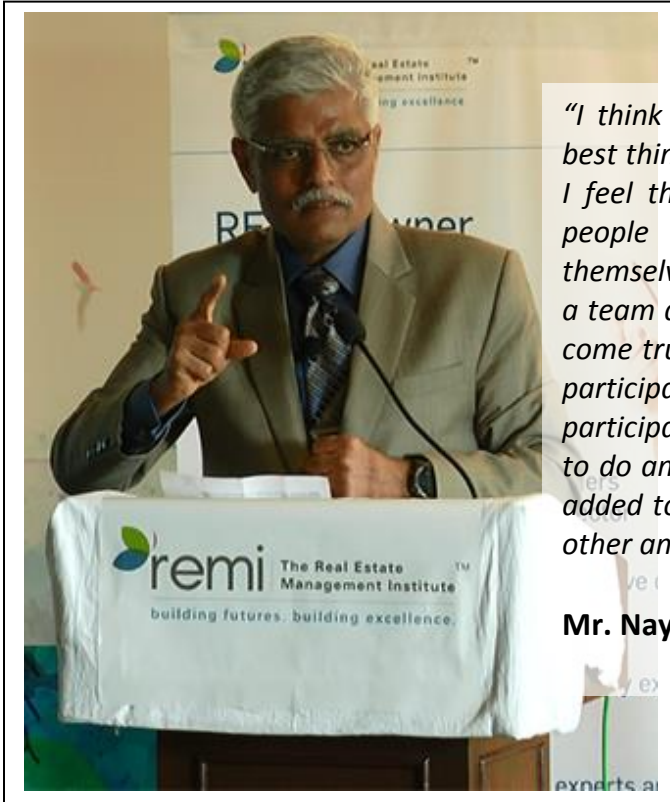
| Day 3 | | |
|--------------|---|---------------------|
| Sr. No. | Topic Name | Time |
| 1 | Building a Customer Centric Organization | 10:00 AM – 11:30 AM |
| Tea Break | | 11:30 AM – 11:45 AM |
| 2 | Building a Customer Centric Organization | 11:45 AM – 1:30 PM |
| Lunch Break | | 1:30 PM – 2:00 PM |
| 3 | New Construction Technologies | 2:00PM – 3:15 PM |
| Tea Break | | 3:15 PM – 3:30 PM |
| 4 | Quality Management and Control | 3:30 PM – 4:30 PM |
| 5 | Participant Presentations on Alternate Business Models in Real Estate | 4:30 PM – 5:15 PM |
| 6 | Keynote Address: Creating the Co-Working Culture | 5:30 PM – 6:15 PM |
| 7 | Keynote Address 2: Designing for the Future | 6:30 PM – 7:00 PM |
| 8 | Networking: COCKTAILS and DINNER | |
| End Of Day 3 | | |

| Day 4 | | |
|--------------|---|---------------------|
| Sr. No. | Topic Name | Time |
| 1 | Impact of the Insolvency Code & Benami Transaction Act on Real Estate | 10:30 AM – 12:00 PM |
| 2 | Scaling Your Affordable Housing Business | 12:15 PM – 1:30 PM |
| Lunch Break | | 1:30 PM – 2:30 PM |
| 3 | Smart City Developments and Sustainability | 2:30 PM – 3:45 PM |
| Tea Break | | 3:45 PM – 4:00 PM |
| 4 | Digitisation and Automation of Your Real Estate Organization | 4:00 PM – 5:00 PM |
| End Of Day 4 | | |

KEY HIGHLIGHTS

| | |
|---|---|
| 1 | Socratic Style of learning |
| 2 | Case Studies |
| 3 | Classroom Study |
| 4 | Group Activities and course work |
| 5 | Networking with peers and influencers in the real estate industry |
| 6 | Interactive Session with industry experts and thought leaders |

EXPERT SPEAK



"I think organizing this Owner Developer program is the best thing that is happening to the real estate industry and I feel that this program will be a key mover in making people think about how to build capabilities within themselves –both as an individual, as an organization and a team and how one can be a leader in making that vision come true. I am always ready to come and speak with the participants and what I could see here was how each participant had a clear understanding of what they wanted to do and had come today to learn. Each one of them had added to their knowledge by sharing and listening to each other and by introspecting. Thank You"

Mr. Nayan Shah – CEO and MD, Mayfair Housing

"REMI has done a fantastic job of bringing people together from the industry where they can learn what is happening from industry players and at the same time from each other. It builds a lot of value for everybody. You'll go back from here making friends in the industry, learning things that you may have known or may have read somewhere. Real Estate is truly something that is going to change the face of the country. We are all responsible to make a difference to the city and the life of the people in the city. We are the true nation builders, we should do the best that we can and gather education from all sources. When I was delivering the session at REMI I had a group of very talented young developers listening to me in rapt attention. It gave me a great chance to interact with present and future leaders of real estate industry"

Mr. Boman Irani – Chairman and Managing Director, Rustomjee Group

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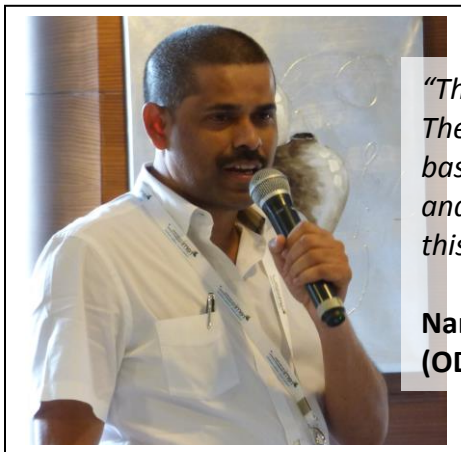


PARTICIPANT SPEAK

REMI's Owner Developer Program (ODP III) is a participatory program that provides an opportunity to engage with peers and industry speakers. The structured program, healthy interaction, joint learning and sharing of real time industry experience makes this program a relevant and unique experience for attendees.

"I was an attendee in the Owner Developer Program organized by REMI over the last 3 days. It has been a really great experience. It's a 4 day intensive program that we are here for. Very interesting speakers from diverse industries sharing their expertise. There was a wealth of experience in the room both with the high quality of participants and speakers. I have gained many insights - from GST, legal implications of joint development structuring, how RERA is impacting our industry to sustainability and green building technology and the future of developments. It was really great interacting with the speakers and participants. It was a phenomenal experience and I look forward to many such programs from REMI."

Aditya M.Chellaram - Executive Director, Featherlite Developers (ODP II), Bangalore, India.



"Thank You REMI for organizing the ODP Program. It was really useful. There was a lot of information shared and I expanded the knowledge base with different topics such as emerging trends in real estate, RERA and GST. I wish you all the best REMI and we got a lot of benefits from this program."

Narendra Kumar Kamaraju - Managing Director, Praneeth Group (ODP II), Hyderabad, India.

"One of the biggest USP's of the ODP program is the application of learning that can be implemented in the day-to-day business. We met a lot of people from the sector which created a great networking platform. I highly recommend REMI to those who are looking to start a career in the Real Estate Sector"

Samyag Shah – Director, Marathon Realty (ODP I), Mumbai, India.



ABOUT REMI

The Real Estate Management Institute- REMI, is a leading educational institute in India that provides programs specially designed for the real estate industry. REMI was established with a vision to **'Skill India to Build India'** to contribute to industry development through training programs and to facilitate individual careers, as well as enhance leadership for existing real estate professionals.

REMI currently provides certification programs, executive courses and customized training workshops specially designed for the real estate industry. Our programs are run using the Socratic style of teaching, as we offer world-class best practices and a global curriculum to enable new entrants, early-stage professionals, entrepreneurs and leaders adapt to the evolving regulatory regime.

REMI is a pioneer in the field of real estate education in India having **trained 2400+ People** since our inception. REMI has over **320+ Corporate Association, 180+ Affiliated Visiting Experts** and offers **100% Internship and Placement** through a dedicated **Career Development Centre (CDC)**. We are constantly exploring new dimensions and partnerships to help us stay ahead. Some of our partnerships include a collaboration with **The Institute of Real Estate Management (IREM), USA, Ganpat University in Ahmedabad, Practicing Engineers, Architects and Town Planners Association (PEATA), Habitat for Humanity**, among others.

Our flagship **Certification in Business Management and Housing Finance (BMF 201)**, the **Broker Certification Program (BCP 201)** the **Owner Developer Program (ODP)** are just the tip of the iceberg. Our ability to curate industry-relevant programs with experts and thought leaders is our specialty. We currently offer **30+ programs for real estate**



Trained 2400+
People in 2 years



320+ Corporate
Associations



180+ Affiliated
Visiting Experts



Offers 30+ Real
Estate Programs



100% Placement

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