

# OWNER DEVELOPER PROGRAM (ODP III)™

---





# About the Program

The evolving real estate sector in India requires exceptional leaders who can successfully drive their businesses to the forefront. It has become essential for leaders to simultaneously look inwards to create a culture of transparency and excellence while identifying key emerging trends and developing a competitive edge. Building an organization that represents efficiency, quality, resilience, innovation and is futuristic in its outlook, has become imperative in real estate today.

The Real Estate Management Institute - REMI, now brings the third edition of the popular Owner Developer Program (ODP III), a unique initiative that focuses on building key skill sets among current and emerging leaders in real estate. ODP III through its dynamic curriculum and intensive format centers on some key themes that impact the real estate sector today.

## Key Features

**Some of the key features of the program include:**

- An interactive learning format where participants have the opportunity to network with an elite group of peers and industry experts from across cities
- Learn and understand key business and market level drivers that impact real estate companies
- A focus on organized real estate development through operational excellence, a culture of transparency, effective financing strategies and the implementation of new technologies
- Socratic style of learning that involves live case studies group activities and course work

## Eligibility:

REMI's Owner Developer Program - ODP is a participatory program which provides an opportunity to the participants to engage with their peers and the speakers. The structured program, healthy interaction, joint learning and the sharing of real time industry experience makes this program a relevant and unique experience for the attendees.

The ODP program has been specially designed for: Executive Directors, Directors, Owners, C-Suite Executives, Senior VPs of Real Estate Companies, Next Gen Builders and Developers in India to empower them to improve corporate performance and drive competitive advantage in the real estate sector.



# Student Testimonials

The ODP program in the last 2 batches has seen participants from leading real estate organizations across the country, to name a few:

**Runwal Group, Kanakia Spaces, Marathon Realty, Transcon Developers, Ajmera Realty, Nirmal Lifestyle, Karnani Builders & Developers, Atul Projects, Sonal Realty, JVM Spaces, Prima Terra Buildtech, Suryam Developers, Praneeth Group and Alembic Real Estate.**



“ I was an attendee in the Owner Developer Program organized by REMI and it has been a really great experience. It’s a 4 day intensive program that we were here for. The session had very interesting speakers from diverse industries talking about their experiences. A wealth of knowledge was shared among the participants and the speakers. The ODP Program was very insightful and covered every aspect from GST, legal implication of joint development structuring, how RERA is impacting our industry to sustainability and green building technology and the future of developments. It was a really great experience and was amazing to interact with the speakers and participants. It was a phenomenal experience and looking forward for more such programs from REMI. ”

- Aditya M.Chellaram - Executive Director,  
Featherlite Developers | Bangalore  
- Owner Developer Program (ODP II)

“ One of the biggest USP’s of the ODP program is the application of learning that can be implemented in our day to day business. We met a lot of people from the sector which created a great networking platform. ”

- Samyag Shah - Director,  
Marathon Realty | Mumbai  
- Owner Developer Program (ODP I)

# Topics Covered

---

## Day 1

4th December 2018

- Market Trends in Real Estate
- Capital Raising and REITs
- Acquisitions and Investments - Strategies for the road ahead
- Structuring Your Approach to Land Acquisition

## Day 2

5th December 2018

- Impact of the Insolvency Code on Real Estate
- Project Feasibility
- Operational Excellence Part 1: Process Enhancement and Management of Your Organization
- Rating criteria for Real Estate Developers

## Day 3

6th December 2018

- Building a Customer Centric Organization
- New Construction Technologies
- Best Practices in Quality Management
- Keynote Address

## Day 4

7th December 2018

- Smart City Developments and Sustainability
- The Affordable Housing Opportunity - The Next Wave
- Planning and Creating Sustainable Developments : Growth of Cities - A Global Perspective

# Success Story

REMI's ODP Program is delivered by renowned experts, thought leaders, industry influencers and specialists from the governmental and corporate organisations offering unique relevant and insightful perspective on the subjects. Hear from some of the past ODP Speakers:



“ REMI has done a fantastic job of bringing people together from the industry where they can learn what is happening from industry players at the same time from each other. It builds a lot of value for everybody, you'll go back from here making friends in the industry learning things that you may have known or may have read somewhere. Real Estate is truly something that is going to change the face of the country, we all are responsible to make a difference to the city and life of the people in the city. We are the true nation builder, we should do the best that we can and gather education from all sources. When I was delivering the session at REMI I had a group of very talented young developers listening to me in wrapped attention. It gave me a great chance to interact with present and future leaders of real estate industry ”

**Mr. Boman Irani - Chairman and Managing Director, Rustomjee Group (ODP II)**



“ When I walked into REMI's ODP session room I had no clue what the student's expectations were, but when I overheard their conversation of their experience at the ODP program I realized that this is such a great opportunity for learning. So many promoters and business leaders from the real estate sector in one room created such a great platform for learning and knowledge sharing. The experience was unbelievable and it's a great feeling that I'll carry along. ”

**Mr. Gulam Zia - Executive Director, Knight Frank (ODP I)**

# About REMI

The Real Estate Management Institute - REMI, is a leading educational institute in India that provides programs specially designed for the real estate industry. REMI was established with a vision to 'Skill India, to Build India'; we do so by contributing to industry development through training programs which facilitate individual careers, as well as enhance leadership for existing real estate professionals.

REMI currently provides certification programs, executive courses and customized training workshops specially designed for the real estate industry. Our methodology of training incorporates dialog ue and discussion. We utilize world-class best practices and a global curriculum to enable new entrants, early-stage professionals, entrepreneurs and leaders to adapt to an ever evolving regulatory regime.

REMI is a pioneer in the field of real estate education in India having trained thousands of individuals. We have hundreds of corporate association, and as many affiliated visiting experts. Our Career Development Center (CDC) offers internship and placement assistance to all students. We continuously explore new dimensions and partnerships to help stay at the leading edge of real estate training and education. Our partnerships include a collaboration with The Institute of Real Estate Management IREM®, USA; Ganpat University in Ahmedabad; The Practicing Engineers, Architects and Town Planners Association (PEATA); and Habitat for Humanity, among others.

Our Certification in Business Management and Housing Finance (BMF), Broker Certification Program (BCP) and Owner Developer Program (ODP) are some of the many courses that students, professionals and leaders continue to benefit from. Our ability to curate industry-relevant programs with experts and thought leaders is our specialty. REMI offers a multitude of training programs to the real estate industry.



## REMI Highlights



**Trained 2400+  
People**



**320+ Corporate  
Associations**



**180+ Affiliated  
Visiting Experts**



**Offers 30+ Real  
Estate Programs**



**100% Placement**



## Contact us

### The Real Estate Management Institute - REMI

**Address:** Ground floor Evergreen Industrial Estate, Shakti Mills Lane, Mahalaxmi, Mumbai: 400011

**Phone:** 1-800-22-7364 / +91 98202 67946 **Email:** odp@remi.edu.in

**Venue:** Hotel Sahara Star, Airport Road, Ashok Nagar, Andheri East, Mumbai, Maharashtra 400099

## OUR PARTNERSHIPS AND ASSOCIATION

A Member of



Collaboration with



Supported by



Knowledge Partner



Collaboration with



AWARDS



2015-2016



2015-2016

[www.remi.edu.in](http://www.remi.edu.in)