The Real Estate Management Institute - REMI's

Programs for Universities
The Real Estate Management Institute—REMI, is a leading educational institute in India that provides programs specially designed for the real estate industry. REMI was established with a vision to 'Skill India to Build India' to contribute to industry development through training programs and to facilitate individual careers, as well as enhance leadership for existing real estate professionals.

REMI currently provides certification programs, executive courses and customized training workshops specially designed for the real estate industry. Our programs are run using the Socratic style of teaching, as we offer world-class best practices and a global curriculum to enable new entrants, early-stage professionals, entrepreneurs and leaders adapt to the evolving regulatory regime.

REMI is a pioneer in the field of real estate education in India having trained 2400+ People since our inception. REMI has over 320+ Corporate Association, 180+ Affiliated Visiting Experts and offers 100% Internship and Placement through a dedicated Career Development Centre (CDC). We are constantly exploring new dimensions and partnerships to help us stay ahead. Some of our partnerships include a collaboration with The Institute of Real Estate Management (IREM), USA, Ganpat University in Ahmedabad, Practicing Engineers, Architects and Town Planners Association (PEATA), Habitat for Humanity, among others.

Our flagship Certification in Business Management and Housing Finance (BMF 201), the Broker Certification Program (BCP 201) the Owner Developer Program (ODP) are just the tip of the iceberg. Our ability to curate industry-relevant programs with experts and thought leaders is our specialty. We currently offer 30+ programs for real estate.

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This unique initiative has been specially curated to introduce students across universities to an exciting new career opportunity in real estate. As a specialist in providing real estate education in India, REMI collaborates with different Universities to design both short-term and longer-format offerings to give the University’s undergraduates and post graduates a competitive edge as they complete their degrees.

These industry relevant programs are delivered using a Socratic methodology to cover the various technical, business and entrepreneurial skills required for a career in real estate. These programs are taught by experts and include industry projects, activities and case studies. Students can also take advantage of the soft skills development sessions and internship and placement opportunities presented by REMI’s Career Development Center (CDC).

REMI actively works with renowned educational institutions in India such as MIT World Peace University in Pune, Ganpat University in Gujarat, R. Jhunjhunwalla College in Mumbai, to a name a few, to curate programs exclusively for their undergraduate, masters, MBA and continuing education students.

Some of the Highlights of the Program include:

- Industry Specific Program
- Evolving Curriculum
- Job Oriented Modules
- Access to the REMI CDC
- Activity Based Learning
- Taught by Industry Experts
**Methodology**

REMI’s programs follow a Socratic style of teaching that involves:
- In-class lectures
- Dialogue and discussions
- Activity based sessions
- 3D Modelling
- Group Discussions
- Role Plays

**Faculty**

The sessions will be delivered by:
- REMI’s IREM Certified In-house Faculty
- Real Estate Industry Experts and Thought Leaders

**Assessment and Certification**

Post the completion of the program, students will be assessed and certified based on their attendance, participation and learning.
- The programs include feedback and assessment to measure the effectiveness of the learning achieved
- REMI’s Certifications are industry recognised and we welcome a joint certification with the participating university

**Curriculum:**

REMI’s programs provide a comprehensive understanding of the real estate sector, across various technical, business, entrepreneurial modules. They are designed to equip participants with an understanding of current policies, norms, practices of real estate industry.

**REMI’s program structure for universities includes the following modules**

- Key Concepts and Calculations
- Terminologies in Real Estate
- Legal aspects
- Advanced Real Estate Concepts
- RERA
- Real Estate Finance and Fundamentals
- Real Estate Documentation
- Marketing and Branding
- Sales Techniques

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REMI conducted an intensive and interactive program on Real Estate Management for 179 MBA students of MIT School of Business on 9th, 10th and 11th March 2018. This program made the students aware of key skills and capabilities to enter into booming real estate sector and infrastructure management. It focused on key aspects like Real Estate Entrepreneurship, Project Management & Quality Control, Project Feasibility Analysis, Financial & Legal Due Diligence, Cost Sheets Preparation, Customer Relationship Management and Impact of New Government Initiatives on Real Estate Sector like RERA, Affordable Housing, Smart Development, Demonetization and GST etc. A galaxy of industry experts from REMI enthusiastically conducted this program in the form of diverse pedagogy of lectures, dialogues, quizzes, group activities, cases, role plays, project building exercise, etc. The REMI team followed a very professional approach & hence in a span of few days, this program inculcated high degree of awareness & provided knowledge about Real Estate Management in students and acquainted them with a new area of opportunities.”

“With supportive policy initiatives by the Govt. and the considerable infusion of the quality funding, the Real Estate will continue to be one of the most potential sectors - today and tomorrow. This association with REMI will significantly enable us in our contribution, as a University, in preparing skilled talents for real estate.”

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“It was a great opportunity for me to be a part of this program. It was nice to see the various opportunities in the real estate industry and it was a great value addition to learn about the wide career opportunity in the real estate sector. In addition to this I also learnt about various terminologies used and also how to prepare a cost sheet. This I am sure will help me in my future endeavours.”

Prasad Sharma – MIT School of Business (BA Finance)

“It was a very new concept that I learnt today. There were a lot of new things I learnt about the opportunities and various avenues I can explore in the real estate business world at REMI’s program”

Preety Diwakar – MIT School of Business (BA Finance)

“The Real Estate Market at the moment is a ruling market. I came to know about REMI through my college seminar. I chose REMI because REMI was not only offering something that is related to construction but also covers every aspect of real estate market, marketing and selling, digital marketing, construction process, RERA as well as the registration process for the developers. REMI made me realize that there is a vast opportunity for women in real estate. REMI is the best for any person looking to pursue a career in real estate industry.”

Bhumi Rathod - Ganpat University CCE (BMF 2017)
CONTACT US

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